

start: INITIATIVE FROM THE TOP

actively looking for cooperation

just informing or not even

attitude at the initiative launching

YES

NO

is there any reaction from the citizens?

yes. lets talk!

no! it is a bad idea!

what kind of reaction from the citizens?



tools for all voices to be heard from the citizens' side

tools for efficiency required from the LG side

internal factors



external factors



tools for protesting from the citizens' side

tools for marketing the initiative from local government side

NO

YES

is the LG strong enough to get it done?

YES

NO

balanced negotiation process?

HAPPY end

- the initiative that is not appreciated by citizens is abandoned
- the initiative of the municipality is implemented according to the initial plan
- the initiative of the municipality is adapted in the negotiation process and it pleases now both the local government and the civil society organizations

SAD end discretionary use of power over the public resources

outcomes: recalibration of goals or no change for the issues that generated the intervention

outcomes: polarization, changes of the situation but not necessary according to the needs